ISSUE 42 SUMMER

# ALLIED QUARTERLY A PUBLICATION OF ALLIED COOPERATIVES





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ROI with Fungicide

It's time for our Annual Calendar Photo Contest!

# Combined company to enhance profitability for members and create growth opportunities for the co-op and its employees.

Allied Cooperative and ProVision Partners Cooperative are pleased to announce that our members have voted in favor of a merger of the two cooperatives. The positive vote paves the way for a consolidation which will be effective on October 1, 2023.

"We are very pleased with the result of the votes," said Rob Larson, Provision Partners CEO, who is set to take the reins of the new company upon consolidation. "Our members have recognized the opportunities that a combined cooperative can provide and we are eager to move forward together as one stronger unit. This opportunity combines two like-minded, successful

Above: Co-op members Bill Freise, Bob Grabarski, and Wally Schumer counted Allied's ballots.

cooperatives in a way that allows us to diversify our businesses through size and scale to meet our member and customer needs today and well into the future."

Tim Clemens, CEO of Allied Cooperative, said, "The combination of our two cooperatives presents substantial opportunity for synergies, resulting in enhanced value for our member owners. It will allow us to reduce duplicate efforts while gaining operational efficiencies and allowing our employees to grow and develop. We share a commitment to our members, employees and the communities we serve. Together we look forward to growing our cooperative, as well as

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#### **ALLIED COOPERATIVE LOCATIONS**

#### **ADAMS**

## ADMINISTRATION OFFICE / LP GAS / FUEL

540 S Main St • PO Box 729 Adams, WI 53910 608.339.3394 / 800.247.5679 www.allied.coop

#### AGRONOMY / GRAIN

251 Railroad St Adams, WI 53910 608.339.3698 / 800.331.3073 (Agronomy) 608.339.0357 (Grain)

#### **CENEX PUMP 24**

451 S Main St Adams, WI 53910 608.339.3626

#### **NAPA AUTO PARTS**

540 S Main St Adams, WI 53910 608.339.6412

#### **ARCADIA**

#### OFFICE/LP/FUEL/OIL

N28281 State Rd 93 Arcadia, WI 54612 608.372.2458 608.323.3311 AGRONOMY

#### AGRONOMY / FEED

245 Van Buren St Arcadia, WI 54612 608.323.2144 (Agronomy) 608.323.3818 (Feed)

#### **BLAIR**

#### **EAST GRAIN PLANT**

1015 E Broadway St Blair, WI 54661 608.989.2298

#### **WEST GRAIN PLANT**

420 N Park Rd Blair, WI 54661 608.989.2335

#### **GALESVILLE**

#### **AGRONOMY**

W19801 Winnebago Rd Galesville, WI 54630 608.582.4711

#### **MAUSTON**

### AGRONOMY / FEED / GRAIN / TRANSPORTATION

N3709 Townline LL Rd Mauston, WI 53948 608.847.6006 (Agronomy) 608.847.6896 (Feed) 608.847.5212 (Grain)

#### MAUSTON TIRE SHOP / NAPA AUTO PARTS

310 Prairie St Mauston, WI 53948 608.847.1640 (Tire Shop) 608.847.7501 (NAPA)

#### **MINDORO**

#### MINDORO COUNTRY STORE

N8319 Cty Rd C Mindoro, WI 54644 608.857.3414

#### **PLAINFIELD**

#### **PEST PROS**

10086 1st St Plainfield, WI 54966 715.335.4046

#### **PLOVER**

#### **AGRONOMY**

4809 Monroe Ave Plover, WI 54467 715.345.1955 (Office) 715.498.2767 (Cell)

#### **TOMAH**

### DOWNTOWN OFFICE / LP TOMAH COUNTRY STORE & FEED

711 Fair St Tomah, WI 54660 608.372.2458

#### AGRONOMY / GRAIN

10533 Estate Rd Tomah, WI 54660 608.372.2090

#### **WEST SALEM**

#### OFFICE / LP GAS / FUEL / TRANSPORTATION / ACE HARDWARE

ACE HARDWAKE

570 Commerce St West Salem, WI 54669 608.786.1100 / 800.657.5189 (Office/LP/Fuel/Transportation) 608.786.4141 (Ace Hardware)

#### AGRONOMY / GRAIN

165 S Mill St West Salem, WI 54669 608.786.1103 (Agronomy) 608.786.4154 (Grain)

#### **WISCONSIN RAPIDS**

#### **GRAIN PLANT**

3990 Commerce Dr Wis Rapids, WI 54494 715.423.3000

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## A LETTER FROM OUR CEO



On March 31st, Allied Cooperative members voted to merge with ProVision Partners Cooperative. We are moving full steam ahead on putting together our two co-ops. This is a very exciting time for us as we progress toward the goal of ensuring long-term value and profitability for our members. ProVision Partners has a culture much like ours with a commitment to safety, integrity, teamwork, efficiency, and growth. Like us, they have a track record of operational expertise and strong financial performance. We believe by joining together we will strengthen the future of our co-op for our member-owners.

Such an undertaking is not without its challenges, however. With an effective date of October 1, 2023, there is much work to be accomplished in a short amount of time. We are working diligently to put all the pieces in place and to ensure that our customers do not experience any disruptions or letdown in service. We are also working on enhanced opportunities for our valued employees.

Allied Cooperative held its annual meeting on March 28th. We were pleased to report an extremely profitable year for the co-op. Our sales reached an all-time high of \$241.3 million and profitability followed suit with net savings of \$16.9 million. All of this was achieved in a fiscal year containing just eight months, as the Board elected to change our fiscal year end. One of the benefits of belonging to a co-op is that as a member you are entitled to a share of our earnings. Allied recently mailed \$6.7 million in patronage refund checks to our eligible members.

Our success allows us to move forward with some much-needed facility upgrades and additions. We have several projects in the works currently, including the construction of a new 320,000 bu grain bin at our Adams location; an update and expansion of our Adams agronomy liquid fertilizer plant; and an upgrade to the diesel fuel pumps at Cenex Pump 24.

In conclusion, I want to express my sincere appreciation for your ongoing commitment to your co-op. This year marks 105 years that our co-op has been serving the people of central Wisconsin, but we haven't always looked the way we do today. Rather, like a puzzle, numerous pieces have come together to form the more expansive picture that we see today. Your co-op has a history of adapting to the changing marketplace and embracing change, and thus we have survived where other companies have failed. Our co-op may look a little different in the coming months, but I firmly believe that the same principles and values that have guided us for the past 105 years will continue to guide us in the future. Our best years are yet to come!

Sincerely,



## **2023 SCHOLARSHIP WINNERS**

Allied Cooperative awarded 14 - \$1,000 scholarships to high school seniors pursuing a college education. Recipients were selected based on their academic achievement, extra-curricular activities, and an essay. Preference was given to students pursuing a degree in agriculture.

Two additional \$500 scholarships were awarded to Bangor High School students as part of the Dennis Nicolai Memorial Scholarship — a scholarship fund set up to honor long-time employee Dennis Nicolai who worked in our West Salem agronomy department. We congratulate all of this year's winners!



























Gabe Armitage Blair, WI Grason Armitage Blair, WI Cora Brandau Wilton, WI Hannah Falkers Viroqua, WI



Taylor Flyte Coloma, WI Emma Hamilton Westfield, WI John Hoffman Hatley, WI Caleb Hooks Coloma, WI



Ethan Lulich Lyndon Station, WI Braelyn Pionke Hancock, WI Wesley Pronschinske Mondovi, WI Brogynn Splinter Friendship, WI



Libby Walker Wisconsin Dells, WI Connor Weltzien Arcadia, WI Nash Nagy Sparta, WI \* Briana Schuster Rockland, WI \*

\*Dennis Nicolai Scholarship

# ADAMS GRAIN EXPANSION



**by David Rappa,**Director of Grain
drappa@allied.coop

#### The Adams grain plant will look different this fall.

We will be adding a new 320,000 bushel bin intended for soybeans on the east end of the existing bins. As part of the project, we will also be adding a new leg and receiving pit for soybeans only. The new leg and dump pit gives us the ability to segregate soybeans and remove any possible contamination with corn. The new leg and pit will also increase dump capacity for the site. The new leg will be able to process 12,000 bushels per hour and will keep the existing dump pits open for receiving corn. This will increase the total dump capacity at this site to 30,000 bushels per hour. The project is slated to break ground in late May and is anticipated to be complete prior to soybean harvest.

With the addition of the new bin, it will increase our soybean storage at the Adams location from 220,000 bushels to 540,000 bushels. The new bin will also give us some flexibility with the existing soybean bins. Depending on rotations we may choose to use the existing bins for corn.

The new bin is long overdue as we have been having to haul out, or bag around 200,000 bushels of soybeans during harvest, which really puts a strain on our logistics at harvest. The bin also will take pressure off the Tomah and Mauston locations for soybean storage as we would transfer soybeans to the other locations to keep the combines rolling in Adams.

Bigger and faster combines really shorten the harvest window and we need to be able to accommodate it.

Over the last 20 years we have really seen the storage needs shifting in the United States. We have seen soybean yield increase by 30% per bushel and acres increase at around 20%. Many operations are now at a 50/50 crop rotation for corn and soybeans. The trend is most likely here to stay as healthy crush margins and demand for soybean oil will keep the demand for soybeans high domestically, resulting in less soybeans being exported. There is currently around 438 million bushels for crush capacity projected to come online in the next 5 years. To put that in perspective that is about 10% of last years' crop.



Allied has several new pieces of equipment in the fields this spring, including three Case sprayers (two in Adams, one in West Salem) and three John Deere dry spreaders (two in Adams, one in Plover).

The Galesville agronomy location has a new Fendt Rogator® sprayer. This piece of equipment is the industry's only rear boom sprayer with two-height adjustable clearance. This allows it to raise up and down for clearance, which will allow us to perform high-clearance fungicide applications for late-season work. This is our first Fendt sprayer and we are anxious to see how it performs in the field. ■



# STATE CABINET MEMBER TOURS MINDORO COUNTRY STORE



Above: WEDC Secretary and CEO - Missy Hughes, Janell Quall, Leon Pfaff and Jeff Bunker.

Missy Hughes and Mark Tallman of the Wisconsin Economic Development Corporation (WEDC) visited the Mindoro Country Store on April 19, 2023 to see first-hand the impact their Community Development Investment Grant Program had in the Mindoro community.

As a member of Governor Tony Evers' cabinet, Missy was aware of the positive impact their grant program had made in western Wisconsin, but enjoyed seeing the project first-hand.

In 2020, the WEDC provided Allied Cooperative with a grant to help offset the costs of upgrades at the Mindoro facility. The project included installing new fuel tanks and new pumps with a card reader system. The installation of the new system has been a real benefit to the community and helped our co-op achieve profitability at a location that had previously struggled.

## **Battery-Powered Lawn Tools**

You enjoy spending time outside in the spring and summer months — at parks, ballfields and, of course, your own backyard or outdoor space. Make maintaining your yard easier with battery-powered outdoor power equipment!

Battery-powered yard tools and outdoor equipment do the same job as many electric and gas-powered yard tools while eliminating extension cord wrangling and gas, oil and annual tune-ups. They're not only powerful enough, but the batteries last long enough for most common yard tasks. Just plug in a fresh battery, press the start button and you're off and running.

Virtually every piece of outdoor equipment is available in a battery powered model. From leaf blowers to chainsaws to riding lawn mowers and more!

**Battery products offer these advantages:** 

- Easier starting
- Quiet
- · Light-weight
- Reduced vibrations
- Freedom of movement
- Eliminated exhaust fumes
- No routine engine maintenance
- Savings on fuel, oil, filters and more

Battery products are more than just a replacement for gas-powered equipment, they're an upgrade. Allied's Ace Hardware store in West Salem carries battery powered options from Milwaukee, EGO, DeWalt, and Craftsman. If you have questions, simply stop by our store and speak with one of our knowledgeable and helpful associates!

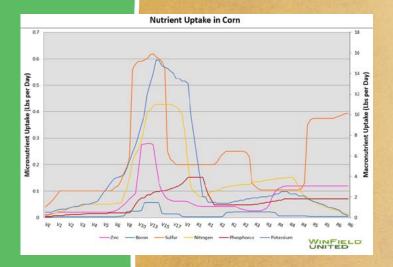


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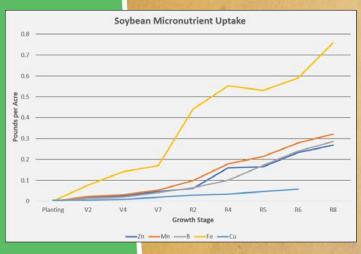
**by Allan Herritz,**Agronomy Advisor
aherritz@allied.coop

# Fungicide Importance and Disease Management

What is the first thing we think about when we face a cool, wet spring like we are currently having? Disease and disease pressure! In the last 2-3 years we have seen high commodity prices followed by volatility in the market. Following the volatility that we are seeing; fungicide applications continue to have a positive ROI year in and year out.







Allied Cooperative will plan to have multiple aerial application methods as well as high clearance ground application equipment available this year to apply fungicides and micronutrients at vital times of our crop's stages. Foliar fungicide for us has paid tremendously and continues to provide protection from the most common diseases we are facing today. With this cool wet spring we are currently having we should be on the lookout for anthracnose, crown rot, northern corn leaf blight, rusts and tar spot in corn and brown spot, pythium, fusarium, phytophthora and white mold in soybeans.

#### CORN

We had the opportunity to witness firsthand how bad tar spot could affect our growing season in 2021 and the negative affects this had in our area. In 2022, tar spot was not to be taken lightly as we still had some pressure in select areas. We do not want to let our guard down with this disease due to the large swings we can see it have. We witnessed losses as high as 60 bushel per acre in untreated areas and watched it turn a crop of corn from bright green in color to brown in 4 days in the most severely impacted areas.

We have learned that a fungicide used early on at planting either in furrow or 2x2, such as Xyway LFR and Azteroid FC 3.3, gives the plant the best foot forward when it comes to fighting off early-season diseases such as anthracnose and crown rot. When it comes to fields where we are not able have an ariel application done at the V10-VT timeframe, we look towards the at-plant application and V5 application to give us the best opportunity for disease management. This V5 fungicide application paired with the right micronutrient package has also given us very promising returns and great plant health going into mid- to late-summer to fight off common diseases we typically face. We have found our most positive return with a fungicide application has been at the V10-VT timeframe partnered with a micronutrient. Multiple different fungicides were used in all of these applications, and all showed positive results while helping our disease management process.

#### SOYBEANS

We don't want to let our guard down when it comes to disease management in soybeans. White mold has been an issue in our area when conditions favor it. Some common conditions are cool and wet springs, above average rainfall, early canopy and narrow row spacing just to name a few. We also want to make note of which fields have been problematic in the past, these fields continue to show white mold signs in the future. When

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it comes to white mold there is no silver bullet to help us prevent this disease from its yield robbing characteristics. Many IPM techniques are used to help prevent white mold such as variety selection, different tillage techniques, population adjustments, and foliar fungicide applications.

A foliar fungicide application can be used to help prevent the onset of white mold and various other diseases that have proven to show yield robbing characteristics. The key to this application is to apply a fungicide as a preventative prior to disease emergence for optimal return. The optimal timeframe for a preventative fungicide to be applied is between R1 and R2 stages. We want to have a plan in place and be scouting our fields for the optimal window to apply our fungicide.

With each fungicide application it provides us an opportunity to pair a micronutrient to alleviate any nutrient deficiencies we are seeing at that time period. There are optimal stages in the lives of these crops when they determine the amount of grain they are going to produce. It is our job to make sure we have the proper nutrients there for the plant at those critical timeframes to achieve optimal yields. If we look at the common growth charts below for Corn and Soybeans, we can see that a majority of the nutrients are taken up and used by plants more in the latter half of their life, during the windows of these fungicide applications. Get with your local Agronomy Advisor to formulate your plan for disease management and inseason micronutrient needs.

In the past, tissue sampling has been used to diagnose fertility issues in crops showing visual symptoms of nutrient deficiencies.

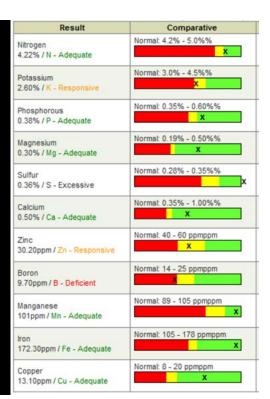
The question is, how much yield has already been lost by waiting until nutrient levels are so bad that the crop is looking ill? Wouldn't it be wonderful if the crop could tell you what it is hungry for before it's starving?

Tissue sampling can be utilized as a tool to evaluate a fertility program BEFORE crops show physical symptoms. Corn, soybeans and alfalfa can all be evaluated. Sub-samples are taken throughout a field by collecting the newest fully matured plant tissue. These sub-samples are combined to make one large composite sample. Samples are sent to the lab for testing and results are usually available within five days.

Early sampling of corn and soybeans can allow for application adjustments of sidedress fertilizer or added micronutrients into liquid tank mixes along with fungicide, insecticide or glyphosate applications. Sampling taken throughout the growing season can provide insight into how well the chosen fertility program accomodates the crops' needs.

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This tissue sample on corn, taken at stage V-6, shows the crop is limited on Potassium, Boron and Zinc. Boron is clearly deficient; pending hybrid planted, added potassium and zinc would likely show an in increase in yield, hence rated RESPONSIVE. As a result, potash would be recommended to sidedress and Max-In® ZMB (Foliar micronutrient includes Sulfur, Zinc, Manganese, and Boron) should be applied through a spraying application. In this case, Boron is the most yield limiting nutrient. This crop had NO physical signs of deficiency when sampled. Corn will begin to determin number of kernals as early as V5. Addressing limiting nutrients early can maximize grain production.



## Safely Caring for your LP Tank



by Jeff Bunker, Director of Energy



Justin Smith, Energy Specialist We take great pride in the level of service we provide our LP customers and nothing is more important to us than your safety. Allied has a comprehensive database that tracks tank maintenance and service requirements and our drivers do a visual inspection with every tankfill. Still, propane is a hazardous material and it is very important that our LP customers are mindful of their own responsibility as an LP user.

#### **REGULATORS**

If you lease your tank from Allied, the co-op owns the tank and the first stage regulator. The customer, however, owns the line from the tank to the structure along with the second stage regulator. Regulators have dates on them and need to be changed out when the date expires. These dates are when the regulators were manufactured, and they are usable for 20 to 25 years from that date depending on the manufacturer. Allied maintains records of these expiration dates in our system and will contact you when they need to be replaced.

#### **LEAK TESTS**

It is our policy to periodically perform a leak test on our customers' LP systems to ensure safety and make sure there are no leaks. Again, we maintain records of the last time your system was checked and will contact you if your system is due for a leak test.

In addition, after any interruption of service or out-of-gas situation, Allied Cooperative is required to perform a leak test to verify that there is no leak in the system.

#### PRESSURE RELIEF VALVE

Propane is a liquid. It expands in the heat like water does. But propane's expansion is much greater, 17 times that of water! That's why, when we deliver your propane, we fill your tank to 80% full. The remaining 20% of space in your tank remains empty so the propane has space to safely expand in warm or hot conditions.

The pressure relief valve is one of the most important and vital valves on any LP gas container. All propane tanks and cylinders are required by law to be fitted with pressure relief devices designed to



relieve excess pressure. If the pressure relief valve opens, please contact Allied Cooperative and use a garden hose to help cool the tank (if safe to do so) until a service technician can arrive to relieve excess pressure.

#### TANK LEVELING

Having a level propane tank is important to have an accurate gauge reading and for proper support and stability of the tank. If you feel your propane tank is not level or it seems to be tipping, please contact us to relevel the tank.

#### WHAT IF I DAMAGE MY LINE?

If you damage your LP line, bump the tank, smell propane, hear a hissing sound or notice anything else unusual about the LP system, please shut-off the tank valve and contact us immediately.

### **MERGER**

Continued from page 1...

better meeting the expanding needs of our members and protecting member equity."

After a long and successful career, Clemens has also announced his plans to retire. He will continue with the cooperative during the transition in a consultant role, helping to ensure a smooth transition.

The company has announced that it does not anticipate workforce reductions. It plans to continue operations at each of its current locations, with the main office located in Adams and satellite offices throughout the trade territory.

"Team members from Allied Cooperative and ProVision Partners Cooperative will be working together over the next couple of months to create an integration plan that will focus on providing a smooth transition for our respective customers and our employees," said Larson. "We do expect to introduce positive changes that build upon the best of our combined organizations."

The name of the new company has not yet been determined. The combined co-op will have over 600 employees and will serve customers from east to west across central Wisconsin. Cooperative business leaders estimate that the combined organization's sales will be approximately \$570 million. Equity held by members of both co-ops will transfer dollar for dollar into the new cooperative. There will be equal representation on the board of directors from each co-op, with 6 members from each board.

ProVision Partners' roots date back to 1912. Its services include agronomy, feed, grain, LP, refined fuels, country stores, convenience stores, tires and lawn care. It currently has operations in Arpin, Auburndale, Black Creek, Black River Falls, Chili, Colby, Fairchild, Granton, Hixton, Humbird, Luxemburg, Manitowoc, Marshfield, Merrillan, Northfield, Pittsville, Seymour, Stratford, Unity, Warrens, and West Salem.





Wouldn't it be great to have an employee that worked for you 24/7 365 days a year with very little wages? Well, Aquafighter (shown above) is that kind of employee. Aquafighter works non-stop on removing water from your diesel tanks.

Water in equipment can cause breakdowns and costly downtime. An Aquafighter filter is designed to be lowered into

the fuel barrel, absorb any water and be pulled out when it turns pink indicating it is full.

Made from high-tech, water absorbing material, Aquafighter can collect up to 500 times its own weight. ■

Aquafighter	Water Capacity
Snake filter	1/2 liter water
Canvas med	2.5 liter
Canvas large	1.25 gallon
Anaconda	1.5 gallon
TW Anaconda	3.0 gallon

Please contact you Energy Specialist to get the Aquafighter working for you.



**Russ Bortz** 608.780.8614



**Rich Karpinski** 608.403.1178



**Justin Smith** 608.547.9922



of your summertime equipment and enjoy all that comes with summer. Unless you did the proper winterizing, you will likely have some work to do to get it up and running. Lawn and garden equipment, ATV/UTV and marine equipment are all their most productive when they are well maintained.

Probably the single most overlooked aspect of all small engines is the oil. Where a dead battery or clogged filter will show symptoms, the oil in your small engine equipment doesn't show any issues until it is too late. Most small engines should get fresh oil annually, some more often depending on the use and the type of equipment it is. Changing oil at the start of the season is a good habit that can help extend the life of your equipment. Napa offers a wide selection of oil filters and oil for your small engines.

Air filters are also important. If your engine can't breathe, it can't run. The air filter on lawn & garden equipment should be replaced annually. You may be tempted to just knock the dust off an old filter and toss it back in, but resist that temptation. NAPA Auto Parts stores have a wide selection of air filters for the most common small engines, you are sure to find the one you need.

The same is true for your recreational equipment. Most manufacturers of marine equipment suggest filter changes after a certain number of engine running hours, but they should be changed at least once a year even if the boat has seen little use. ATV filters should be changed after about 50 hours of use, but if you ride in especially sandy or muddy conditions, then you may want to check it more often. Making a habit of checking the air filter every time you change your oil is another good way to remember.

And don't forget to take care of your tires! Our Mauston Tire Shop can supply you with tires for your lawn and garden, ATV/UTVs and boat trailers. Stop by Adams or Mauston NAPA and pick-up the supplies you need to keep your engines running for years to come.

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## Growers Recognized at Annual Yield Banquets

The Agronomy division held Yield Banquets for the 2022 crop season. The annual events served to recognize yield achievements for growers that purchase seed through Allied Cooperative. Winners were presented awards recognizing their achievements. Those honored included:

#### Non-Irrigated Corn:

#### **East**

1st Place - Mike Luethe - 284 bu/acre 2nd Place - Jim Cauley - 277.1 bu/acre 3rd Place - Cattail Dairy - 263.4 bu/acre

#### West

1st Place - Clint Sampson - 290 bu/acre 2nd Place - Leon Pfaff - 281.07 bu/acre 3rd Place - Rundahl Ranch - 272.9 bu/acre

#### **Irrigated Corn:**

#### **East**

1st Place - Laskowski Farms - 318.2 bu/acre 2nd Place - WPF, Inc. - 281.7 bu/acre 3rd Place - Gagas Farms - 276.49 bu/acre

#### West

1st Place - Brenengen Family Farms - 256.97 bu/acre 2nd Place - Curt Carhart - 235.59 bu/acre 3rd Place - Klein Brothers - 234.41 bu/acre

## Non-Irrigated Soybeans: East

1st Place - Mike Luethe - 83.4 bu/acre 2nd Place - Walk Era Farms - 78 bu/acre 3rd Place - Golden Bluff Farms - 76.7 bu/acre

#### West

1st Place - Tim Johnson - 87.62 bu/acre 2nd Place - Wendell Everson - 84.24 bu/acre 3rd Place - Geske Family Farms - 82.91 bu/acre

#### **Irrigated Soybeans:**

#### **East**

1st Place - WPF, Inc. - 82.44 bu/acre 2nd Place - Cedar Row Farm - 76.2 bu/acre 3rd Place - Nathan Bula - 71.8 bu/acre

#### West

1st Place - Curt Carhart - 77.39 bu/acre

#### **Corn Silage:**

1st Place - Gary Bula - 33.2 tons/acre 2nd Place - Doug Brandau - 31.1 tons/acre 3rd Place - Wrangler Jones - 30.6 tons/acre









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## **Tissue Sampling**

Continued from page 7...

Pairing a tissue sample with a recent soil test can tell an even better story. In one situation we encountered a corn tissue sample that was deficient in phosphorous. In this field, adding phosphorous was not the answer. The soil test from this field showed excess amounts of phosphorus in the soil. However, the soil pH reading of 4.4 was causing the soil phosphorus to be unavailable for plant uptake due to how acidic the soil was. In this case, LIME was the first priority.

Unlike a soil test on its own, a tissue sample can tell you what nutrients the plant is actually uptaking. This information can enable a farmer to make a precise decision on which inputs are necessary and which ones are not. These results can be used as a tool to make the best management investments possible which leads to maximized yield potential and increased return on investment. Contact your Agronomy Advisor for further information.

## Shoo Fly, don't bother me!

Last winter while you were dreaming of those lazy, hazy, crazy days of summer – chances are you weren't thinking about the BUGS!

But summer is here and so are the bugs — and in Wisconsin that means an abundance of everything from mosquitos to horse flies to gnats and no-seeums and more. If you want to rid your summer dreams of those annoying bugs — we have just the thing for you.

Allied Cooperative now offers "The Bug Ball" — a unique new product that is designed to catch and hold onto pesky insects that never seem to leave us alone! Gnats, flies, No-see-ums, whiteflies, and many more insects are on the shortlist of insects that the Bug Ball is effective at eliminating.

The product is relatively simple. The customer kit will include 2 balls, a needle to aid with inflation and a sticky substance to put on the ball. The kit is effective at covering one-half acre. Simply hang the ball by a string or shepherd hoop 5 to 6 feet off the ground. The insects are attracted to the ball and landing on it they become entrapped. This is a great product for your back yard, barn or wherever



bugs are a real pest. Each ball should last about six weeks depending on the number of bugs that are caught during that period.

Stop by the Tomah Country Store, Mindoro Country Store, Adams NAPA or Mauston NAPA to pick up your Bug Ball kit and get on to enjoying your back yard this summer!



With flowers and trees in bloom, chances are that your car gets a new layer of pollen every day. Beyond being incredibly annoying, pollen, dirt, bird poop, and other contaminants can ruin your car's paint job if they're left to sit too long. While it's more convenient to take the easy route and drive your car through a carwash, you'll probably get a better clean if you do it the old-fashioned way at home.

A car wash at home doesn't have to be an all-day task. Depending on the size of your vehicle and how fast you work, you can finish a quick wash in as little as 30 minutes. NAPA Auto Parts has the products you need to keep your vehicle sparkling clean all summer long. From buckets and brushes to cleaners, bug, tar and grease removers, detailing spray, waxes and more. Stop by NAPA in Adams or Mauston for all your car wash supplies.





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## **CALENDAR PHOTO CONTEST**



Allied Cooperative invites you to enter our 2023 Calendar Photo Contest! We are looking for striking digital images of local scenery, agriculture and nature, throughout all four seasons, to be used in our next calendar. Winners will receive a \$30.00 Allied Cooperative gift certificate and plenty of bragging rights. Please submit your high quality digital photos, as well as your name and contact information, via email to info@allied.coop. Contest deadline is September 18, 2023.

Allied Cooperative Photo Contest Winners (I to r): Corey Pettis, Shirley Gates, Pamela Plenge, Doyle Gates (cover), and Debra Schotten.

## **BOARD REPORT**



Rick Geske, Board Member

It is an exciting time for Allied Cooperative! The upcoming merger of Allied and ProVision Co-ops will allow us to serve a larger customer footprint and provide a more diverse product offering. The main product offerings will be agronomy, feed, fuel, and grain. We will also be able to add several more convenience stores and other businesses from the ProVision merger. Those additions along with our existing Ace Hardware, Napa Auto Parts, and Country stores will solidify and strengthen our business plan.

As I write this, we are facing a challenging planting season with wet and cool weather slowing progress across the state. You can always count on your Allied Cooperative team to have the fertilizer, seed, and crop protection products when you need them. We are lucky to have outstanding employees that are knowledgeable and hard-working.

We also have several exciting projects coming up! As part of your Allied board, we try to look into the future, positioning our new co-op for the next generation of farm businesses.

# **EMPLOYMENT OPPORTUNITIES**

As a large cooperative with five divisions and multiple locations, Allied Cooperative employs a diverse staff in a number of different career fields. If you are interested in joining the Allied Cooperative team, please visit our website at www.allied.coop. There you will find a list of current job openings and an application. We look forward to hearing from you!

Allied Cooperative's employees play an important role in our success as a cooperative. As a cooperative, our core values are teamwork, integrity, dependability, efficiency and service to others. If your values match ours, we'd love to talk to you about career opportunities with our co-op. Come see what Allied can do for you!

For an up-to-date list of openings visit www.allied.coop/careers. For more information on any of these openings call (608) 339-3394 or email jobs@allied.coop.





